

## ICURE Discover for Women Entrepreneurs\* DSNOV24

### Wednesday 20<sup>th</sup> November 2024 to Wednesday 29<sup>th</sup> January 2025

### KEY DATES AND EXPECTATIONS\*\*

• Friday 27 <sup>th</sup> September 2024	Applications open
• Thursday 24 <sup>th</sup> October 2024, 23:59	Applications close
• W/C 4 <sup>th</sup> November 2024	Notification of results sent to applicants
• Wednesday 13 <sup>th</sup> November 2024	Welcome conference call
<b>Programme Outline</b>	
<ul style="list-style-type: none"> <li>• <b>Session 1: Wednesday 20<sup>th</sup> November 2024</b></li> <li>• <b>Session 2: Wednesday 27<sup>th</sup> November 2024</b></li> <li>• <b>Session 3: Wednesday 4<sup>th</sup> December 2024</b></li> <li>• <b>Session 4: Wednesday 11<sup>th</sup> December 2024</b></li> <li>• <b>Session 5: Wednesday 8<sup>th</sup> January 2025</b></li> <li>• <b>Session 6: Wednesday 15<sup>th</sup> January 2025</b></li> <li>• <b>Session 7: Wednesday 22<sup>nd</sup> January 2025</b></li> <li>• <b>Session 8: Wednesday 29<sup>th</sup> January 2025</b></li> </ul> <p><b>All sessions scheduled for 10.00 to 13.00.</b></p> <ul style="list-style-type: none"> <li>• <b>The research student/technician will be expected to attend all sessions scheduled above and should hold these dates in their diary when applying.</b></li> <li>• <b>Technology Transfer Representatives are also welcome to attend all sessions, but it is not obligatory.</b></li> </ul>	

*\*This is a closed programme for women only – if you are not eligible other Discover Programmes are available on our [website](#). Should you have any queries please contact [thea.glasspool@setsquared.co.uk](mailto:thea.glasspool@setsquared.co.uk) and / or [rosy.jones@setsquared.co.uk](mailto:rosy.jones@setsquared.co.uk)*

*\*\*Timetable subject to change.*

### What is Discover?

This Innovate UK ICURE Discover is an 8-week, part-time online market discovery programme designed to support researchers and technicians in exploring their potential market. The programme aims to enhance market awareness and deepen the understanding of potential technology applications.

### How does it work?

Our 8-week, part-time online market discovery program is developed using the lean startup methodology, which applies the scientific method (hypothesise, test, evaluate) to business ideas. Participants will learn how to use this approach to gauge their potential customers' opinions about their idea, product, or service. This programme is suitable for participants looking to explore the potential of their early-stage projects or those who require a part-time commitment for market exploration.

### What does it include?

- Support to carry out market and customer discovery on a part-time basis over an 8-week period.
- 8 half-day workshops, following a pre-course briefing with our team of experts.
- Flexible online delivery
- Hearing from guest speakers, who will share their learning and experiences from their ICURE journeys.
- Introduction to Strategyzer Business Model Canvas (BMC)
- Trainer, mentor, and peer feedback with next steps guidance following your ICURE Discover journey.
- Up to £2,500 support for market discovery activities

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## Discover provides a route towards other ICURE Programmes

(Please note Engage and Explore programmes will require their own applications, there is no automatic entry if Discover is completed).

## Why Attend?

Past participants say that having dedicated time to spend understanding what commercialisation of research means has dramatically changed their perspective on their research, ideas, and innovations. The programme introduces ICURE and provides the space and opportunity to think differently about impact, commercialisation, and entrepreneurship.

## Who is eligible?

ICURE Discover is open to all UK universities and approved public sector research establishments (PSREs). We accept innovations from any discipline or background within these areas.

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## We particularly welcome applications from individuals in:

- Universities who have not previously participated in the ICURE programme.
- Universities who do not receive HEIF funding.
- Under-represented groups including women, people of colour, those living with disabilities, and those from the LGBTQI+ communities.
- Approved public sector research establishments (PSREs) conducting research within the specified domains.

## How do I apply?

- The online application form will ask a series of questions about you and your research project.
- There is a limited number of spaces on each Cohort, but we try to provide support to as many applications as possible.
- The application form may be accessed from the links on this website.
- **You will need to have engaged with your University Technology Transfer Office (TTO) and your Principal Investigator prior to applying. Please contact us if your university does not have a TTO or IP Manager and we will endeavor to help.**

If you have any further questions, please direct them to [icure@setsquared.co.uk](mailto:icure@setsquared.co.uk) or use the contact form via this website.

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